



# Kigali solar energy jobs

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Bboxx is championing the economic empowerment of Africa, accelerating the transition to the digital economy and creating new markets. We have built Bboxx Pulse(R), a fully integrated operating system, and combined it with an extensive on-the-ground network to connect customers with clean energy, clean cooking, smartphones, e-mobility and selected financial products - many for the first time.

We are connecting both underserved rural communities and aspiring urban ones with a highly convenient and affordable way to access life-changing solutions, through last mile logistics and data-powered innovative financing methods. We offer our services on a pay-as-you-go basis to households, businesses, and communities, enabling African consumers to unlock their potential.

We build strategic partnerships with investors, utilities providers, global companies, and governments to accelerate growth and provide a wide range of products to consumers in Africa. Our partners are seizing a massive market opportunity by plugging into Bboxx - developed through green tech and big data and designed for scale.

Following the successful acquisition of solar energy frontrunner PEG Africa in 2022, Bboxx is now positively impacting the lives of more than 3.5 million people in 10 operating markets, directly contributing to 11 of the 17 United Nations Sustainable Development Goals. Bboxx and its group of companies is one of the largest networks in Africa, with over 4,000 staff across Africa and offices in the UK and Asia.

Bboxx is looking for a skilled analyst who will support the execution of the portfolio strategies to minimize credit risk and meet cash collections targets from customers. The role will drive the identification, development and implementation of initiatives to drive sustainable growth.

The role spans collaborative work with other departments to achieve company and unit KPIs, policy definition and implementation through piloting of initiatives and customers/sales incentives, in-life data-driven customer channel management.

The ideal candidate is someone able to structure and implement solid plans (initiatives, campaigns, promotions) to drive performance within the dept and across other depts (especially sales and customer service), leveraging data to identify the levers to prioritize to achieve the expected targets. Leveraging on



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market insights the candidate should be able to define pilots that are to be tested and assessed before scaled-up across the customers.

At Bboxx, we celebrate our differences, and recognize the strength in the diversity of our people. We are a global employer who believe in providing opportunities for all its employees to unlock their potential regardless of background, age, sex, race, religion, or personal beliefs.

We look to recruit individuals from all different backgrounds and encourage you to apply to roles you are passionate about, even if you need help from us to develop your skills. We strive to create an inclusive environment and regularly celebrate the diversity of our people through events arranged by our Culture Committee. Bboxx provides a workplace where you can be your authentic self and focus on our mission of transforming lives through access to energy!

Contact us for free full report

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